

# Replication under Price Impact and Martingale Representation Property

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# Classical model for a “small” agent

**Input:** price process  $S = (S_t)$  for traded stock. Usually,  $S$  is a solution of SDE:

$$dS_t = \mu(t, S_t)dt + \sigma(t, S_t)dB_t, \quad S_0 = x,$$

where  $B$  is a Brownian motion.

**Key assumption:** trader's actions do not affect  $S$ .

**Strategy:** predictable  $S$ -integrable process  $\gamma = (\gamma_t)$  of the number of stocks.

Gain from strategy:

$$G_t = \int_0^t \gamma dS = (\gamma \cdot S)_t.$$

# Model with price impact

Price impact:  $\gamma \rightarrow S(\gamma)$ .

Practice & Mathematical Finance: the price impact is *postulated* (*exogenous*).

Financial Economics: the price impact is an *output* of equilibrium (*endogenous*).

Main idea: Let  $\psi$  be stock's dividend paid at maturity  $T$ , so that,  $S_T(\gamma) = \psi$ . Recall that for the "small" agent model,

$$(NA) \quad \Leftrightarrow \quad \exists \mathbb{Q}(0) \sim \mathbb{P} : \quad S_t(0) = \mathbb{E}^{\mathbb{Q}(0)} [\psi | \mathcal{F}_t].$$

For  $\gamma \neq 0$  we similarly expect to have

$$S_t(\gamma) = \mathbb{E}^{\mathbb{Q}(\gamma)} [\psi | \mathcal{F}_t],$$

where the measure  $\mathbb{Q}(\gamma) \sim \mathbb{P}$  is obtained from an equilibrium.

# Optimal investment

Input: financial market and investor's preferences

1.  $S = (S_t)$ : stocks' prices;
2.  $U(x) = -\frac{1}{a}e^{-ax}$ ,  $x \in \mathbf{R}$ : utility function;  $a > 0$  is investor's risk-aversion.

Output: optimal process  $\gamma = (\gamma_t)$  of the number of stocks:

$$\gamma = \arg \max_{\zeta} \mathbb{E} \left[ U \left( \int_0^T \zeta dS \right) \right] = \arg \min_{\zeta} \mathbb{E} \left[ \exp \left( -a \int_0^T \zeta dS \right) \right].$$

Martingale characterization:  $\gamma = (\gamma_t)$  is optimal  $\Leftrightarrow S$  is a local martingale and  $\gamma \cdot S$  is a UI martingale under  $\mathbb{Q}$  given by

$$\frac{d\mathbb{Q}}{d\mathbb{P}} = \text{const } U' \left( \int_0^T \gamma dS \right) = \text{const } \exp \left( -a \int_0^T \gamma dS \right).$$

# Price impact model

Input: dividends, market makers' preferences, demand

1.  $\psi$ : stocks' dividends paid at maturity  $T$ ;
2.  $U(x) = -\frac{1}{a}e^{-ax}$ ,  $x \in \mathbf{R}$ : representative utility;  $a > 0$  is aggregate risk-aversion (harmonic mean),

$$a \downarrow 0 \quad \Leftrightarrow \quad \text{market's liquidity} \quad \uparrow \infty.$$

3.  $\gamma = (\gamma_t)$ : demand process (number of stocks owned by the market).

Output: stocks' prices  $S = (S_t)$  such that  $S_T = \psi$  and

$$\gamma = \arg \max_{\zeta} \mathbb{E} \left[ U \left( \int_0^T \zeta dS \right) \right] = \arg \min_{\zeta} \mathbb{E} \left[ \exp \left( -a \int_0^T \zeta dS \right) \right]$$

$$\Leftrightarrow S_t = \mathbb{E}^{\mathbb{Q}} [\psi | \mathcal{F}_t] \text{ with } \frac{d\mathbb{Q}}{d\mathbb{P}} = \text{const} \exp \left( -a \int_0^T \gamma dS \right).$$

# References

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# Brownian framework

## Assumption

The filtration is generated by a Brownian motion  $B = (B_t)$ :

$$\mathcal{F}_t = \mathcal{F}_t^B, \quad t \in [0, T].$$

Stocks' prices evolve as

$$dS = \sigma \lambda dt + \sigma dB, \quad S_T = \psi,$$

where

$\lambda = (\lambda_t)$ : the market price of risk;

$\sigma = (\sigma_t)$ : the volatility.

Denote also

$$R_t = -\frac{1}{a} \log \mathbb{E} \left[ \exp(-a \int_t^T \gamma dS) \middle| \mathcal{F}_t \right], \quad t \in [0, T],$$

the certainty equivalence value (CEV) of remaining gain.

## BSDE for $S = S(\psi, a, \gamma)$

Theorem (K., Pulido AAP-16)

For dividends  $\psi$ , risk-aversion  $a > 0$ , and demand  $\gamma$  the following items are equivalent:

1.  $S = S(\psi, a, \gamma)$  is a price process,  $\sigma$  is the volatility,  $\lambda$  is the market price of risk, and  $R$  is the CEV process.
2.  $(R, S, \eta, \theta)$  with  $\eta = \lambda - a\sigma\gamma$  and  $\theta = a\sigma$  solves the BSDE:

$$\begin{aligned} aR_t &= \frac{1}{2} \int_t^T (|\theta\gamma|^2 - |\eta|^2) ds - \int_t^T \eta dB, \\ aS_t &= a\psi - \int_t^T \theta(\eta + \theta\gamma) ds - \int_t^T \theta dB, \end{aligned}$$

and the products  $Z(\gamma \cdot S)$  and  $ZS$  are UI martingales, where

$$Z \triangleq \mathcal{E}(-\lambda \cdot B) = \mathcal{E}-(\eta + \theta\gamma) \cdot B).$$



# BMO norms

- ▶ For a continuous martingale  $M$  with  $M_0 = 0$ ,

$$\|M\|_{\text{BMO}} \triangleq \operatorname{ess\,sup}_{\tau} \{\mathbb{E} [|M_T - M_{\tau}|^2 | \mathcal{F}_{\tau}]\}^{1/2},$$

where the supremum is taken with respect to all stopping times  $\tau$ .

- ▶ For an integrable random variable  $\xi$  with  $\mathbb{E}[\xi] = 0$  set

$$\|\xi\|_{\text{BMO}} \triangleq \|(\mathbb{E} [\xi | \mathcal{F}_t])_{t \in [0, T]}\|_{\text{BMO}}$$

- ▶ For a predictable process  $\zeta = (\zeta_t)$  set

$$\|\zeta\|_{\text{BMO}} \triangleq \operatorname{ess\,sup}_{\tau} \left( \mathbb{E} \left[ \int_{\tau}^T |\zeta_s|^2 ds \middle| \mathcal{F}_{\tau} \right] \right)^{1/2},$$

where the supremum is taken with respect to all stopping times  $\tau$ . By Ito's isometry,

$$\|\zeta\|_{\text{BMO}} = \left\| \int \zeta dB \right\|_{\text{BMO}}.$$

# Existence and uniqueness

## Theorem (K., Pulido AAP-16)

*There is a constant  $c > 0$  such that if*

$$a\|\gamma\|_{\infty}\|\psi - \mathbb{E}[\psi]\|_{\text{BMO}} \leq c,$$

*then the prices  $S = S(\psi, a, \gamma)$  exist and unique.*

## Proposition (K., Pulido AAP-16)

*There are bounded  $\gamma$  and  $\psi$  such that*

$$a\|\gamma\|_{\infty}\|\psi - \mathbb{E}[\psi]\|_{\infty} = 1$$

*and such that the prices  $S = S(\psi, a, \gamma)$  either do not exist or are not unique.*

# Asymptotic expansion

Theorem (K., Pulido JFM-16)

Assume that

$$\|\gamma\|_\infty \|\psi - \mathbb{E}[\psi]\|_{\text{BMO}} < \infty.$$

Then there is a constant  $K = K(\psi, \gamma)$  such that

$$\|S(a, \gamma) - (S(0) + aS^{(1)}(\gamma))\|_{\text{BMO}} \leq Ka^2, \quad a \rightarrow 0,$$

where

$$S_t(0) = \mathbb{E}[\psi | \mathcal{F}_t] = \mathbb{E}[\psi] + \int_0^t \sigma(0) dB \quad (\text{"small" agent's model})$$

$$S_t^{(1)}(\gamma) = -\mathbb{E}\left[\int_t^T \sigma^2(0)\gamma ds \middle| \mathcal{F}_t\right] \quad (\text{first-order correction})$$

# Replication problem

Denote

$$Exp \triangleq \{\xi : \mathbb{E} [e^{t|\xi|}] < \infty, \quad t > 0\}.$$

Replication problem: for a contingent claim  $\xi \in Exp$  find the initial wealth  $p \in \mathbf{R}$  and a demand  $\gamma = (\gamma_t)$  such that

$$p - \int_0^T \gamma dS(\gamma) = \xi. \quad (1)$$

Lemma (uniqueness, easy)

If  $p$  and  $\gamma$  satisfy (1), then

$$p = \mathbb{E}^{\mathbb{Q}} [\xi], \quad S_t(\gamma) = \mathbb{E}^{\mathbb{Q}} [\psi | \mathcal{F}_t],$$

where

$$\frac{d\mathbb{Q}}{d\mathbb{P}} = \text{const } e^{a\xi}.$$

# Completeness assumption for $a = 0$

Assumption ( $S(0)$ -model is complete)

The “small” agent model with price process  $S_t(0) = \mathbb{E} [\psi | \mathcal{F}_t]$  is complete, that is, for every contingent claim  $\xi$  with  $\mathbb{E} [|\xi|] < \infty$  the martingale

$$P_t(0) = \mathbb{E} [\xi | \mathcal{F}_t],$$

admits integral representation:

$$P_t(0) = \mathbb{E} [\xi] + \int_0^t \gamma dS(0),$$

for some predictable  $S(0)$ -integrable process  $\gamma$ .

Example (No existence)

Even if  $S(0)$ -model is complete, for any  $a > 0$  one can find *not replicable* contingent claims  $\xi$  such that  $|\xi| \leq 1$ .

# Approximate replication

Theorem (Approximate replication for fixed  $a > 0$ )

Suppose that  $S(0)$ -model is complete, that  $\psi \in \mathcal{L}_p$  for some  $p > 1$  and  $\xi \in \text{Exp}$ . Then for every  $\epsilon \in (0, \frac{1}{2}]$  there are  $p(\epsilon) \in \mathbf{R}$  and a demand  $\gamma(\epsilon)$  such that

$$a \|\xi - (p(\epsilon) - \int_0^T \gamma(\epsilon) dS^{\gamma(\epsilon)})\|_{\infty} \leq \epsilon.$$

Moreover, in this case,

$$|p(\epsilon) - p| \leq 2\epsilon p, \quad |S^{\gamma(\epsilon)} - S| \leq 2\epsilon |S|,$$

where

$$p = \mathbb{E}^{\mathbb{Q}}[\xi], \quad S_t = \mathbb{E}^{\mathbb{Q}}[\psi | \mathcal{F}_t], \quad \frac{d\mathbb{Q}}{d\mathbb{P}} = \text{const } e^{a\xi}.$$

# Generic replication

Theorem (Generic replication for variable  $a > 0$ )

Suppose that  $S(0)$ -model is complete, that  $\psi \in \mathcal{L}_p$  for some  $p > 1$  and  $\xi \in \text{Exp}$ . Then there is at most countable set  $\mathcal{I} \subset (0, \infty)$  such that for risk-aversions  $a \notin \mathcal{I}$  the contingent claim  $\xi$  is replicable:

$$\xi = p(a) - \int_0^T \gamma(a) dS^{\gamma(a)}.$$

Moreover, in this case,

$$p(a) = \mathbb{E}^{\mathbb{Q}(a)}[\xi], \quad S_t^{\gamma(a)} = S_t(a) = \mathbb{E}^{\mathbb{Q}(a)}[\psi | \mathcal{F}_t],$$

where

$$\frac{d\mathbb{Q}(a)}{d\mathbb{P}} = \text{const } e^{a\xi}.$$

# The Martingale Representation Property

We work on a filtered probability space  $(\Omega, \mathcal{F}, (\mathcal{F}_t)_{t \geq 0}, \mathbb{P})$  satisfying the usual conditions.

## Definition

Let  $\mathbb{Q} \sim \mathbb{P}$  and  $S$  be a  $d$ -dimensional local martingale under  $\mathbb{Q}$ . We say that  $S$  has the *Martingale Representation Property (MRP)* if every local martingale  $M$  under  $\mathbb{Q}$  is of the form

$$M = M_0 + \gamma \cdot S = M_0 + \int \gamma dS,$$

where  $\gamma$  is a predictable  $S$ -integrable process with values in  $\mathbb{R}^d$ .



## Classical (forward) results

Let  $\mathbb{Q} \sim \mathbb{P}$  and  $S$  be a  $d$ -dimensional local martingale under  $\mathbb{Q}$ .

Jacod's theorem (2FTAP):  $S$  has MRP if and only if  $\mathbb{Q}$  is the *only* equivalent local martingale measure for  $S$ .

Forward dynamics. Suppose that  $B^{\mathbb{Q}}$  is a  $n$ -dimensional Brownian motion under  $\mathbb{Q}$ ,  $\mathcal{F}_t = \mathcal{F}_t^{B^{\mathbb{Q}}}$  and

$$S_t = S_0 + \int_0^t \sigma_s dB_s^{\mathbb{Q}},$$

where  $\sigma = (\sigma_t^{ij})$  is a predictable process with values in  $\mathbf{R}^{n \times d}$ . Then  $S$  has the MRP if and only if

$$\text{rank } \sigma_t(\omega) = n, \quad dt \times d\mathbb{P}(\omega) - a.s..$$

# Density of probability measures with MRP

Let  $\psi = (\psi^i)_{i=1,\dots,d}$  be a  $d$ -dimensional random variable. We denote by  $\mathcal{Q}(\psi)$  the family of probability measures  $\mathbb{Q} \sim \mathbb{P}$  such that

1.  $\mathbb{E}^{\mathbb{Q}}[|\psi|] < \infty$ ,
2.  $S_t^{\mathbb{Q}} = \mathbb{E}^{\mathbb{Q}}[\psi | \mathcal{F}_t]$ ,  $t \geq 0$ , has the MRP.

## Theorem

Suppose that  $\mathcal{Q}(\psi) \neq \emptyset$ . Then for every  $\mathbb{R} \sim \mathbb{P}$  such that  $\mathbb{E}^{\mathbb{R}}[|\psi|] < \infty$  and every  $\epsilon > 0$  there is  $\mathbb{Q} \in \mathcal{Q}(\psi)$  such that

$$\left| \frac{d\mathbb{Q}}{d\mathbb{R}} - 1 \right| \leq \epsilon.$$

# Analytic maps with values in a Banach space

Let  $\mathbf{X}$  be a Banach space and  $U$  be an open connected set in  $\mathbf{R}^l$ . We recall that a map  $x \mapsto X(x)$  of  $U$  to  $\mathbf{X}$  is *analytic* if for every  $y \in U$  there exists  $\epsilon = \epsilon(y) > 0$  and  $(Y_n = Y_n(y))_{n \geq 0}$  in  $\mathbf{X}$  such that

$$X(x) = \sum_{n=0}^{\infty} Y_n(x - y)^n, \quad |y - x| < \epsilon$$

where the series converges in  $\mathbf{X}$ .

# Generic property

## Theorem

Let  $U$  be an open connected set in  $\mathbf{R}^I$ ,  $x_0 \in \overline{U}$ , and  $x \mapsto \zeta(x)$  and  $x \mapsto \xi(x)$  be continuous maps of  $U \cup \{x_0\}$  to  $\mathcal{L}_1(\mathbf{R})$  and  $\mathcal{L}_1(\mathbf{R}^d)$ , respectively, whose restrictions to  $U$  are analytic. For every  $x \in U \cup \{x_0\}$  we assume that  $\zeta(x) > 0$  and define a probability measure  $\mathbb{Q}(x)$  and a  $\mathbb{Q}(x)$ -martingale  $S(x)$  by

$$\frac{d\mathbb{Q}(x)}{d\mathbb{P}} = \frac{\zeta(x)}{\mathbb{E}[\zeta(x)]}, \quad S_t(x) = \mathbb{E}_t^{\mathbb{Q}(x)} \left[ \frac{\xi(x)}{\zeta(x)} \right].$$

If  $S(x_0)$  has the MRP, then the exception set

$$\mathcal{I} = \{x \in U : S(x) \text{ does not have the MRP}\}$$

has the Lebesgue measure zero. If, in addition,  $U$  is an interval in  $\mathbf{R}$ , then the set  $\mathcal{I}$  is at most countable

# Summary

- ▶ We study the continuous-time version of a price impact model, which goes back to Grossman and Miller (1986); inverse to optimal investment.
- ▶ Stock price  $S(\gamma)$  depend on demand  $\gamma$  through a solution to a to multi-dimensional quadratic BSDE.
- ▶ While exact replication may not be possible, the model has *approximate* and *generic* completeness properties.
- ▶ Prices for contingent claims are quite explicit (= utility-based prices).
- ▶ The model is supported by general results on the existence of MRP in “backward” setup. Other applications of these results are forthcoming.