



GuidedChoice[™]
Investment advice that works

Continuous Time Finance and Mean-Variance in Post Retirement Planning

Presented at Conference in Honor of
Steven's 65th Birthday

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Introduction

• *“Society needs scientists willing to explain the content and consequence of their work to the public. These are modern Renaissance men and women...who understand science beyond a superficial level.”*

• ~ Steven

About GuidedChoice

- GuidedChoice mission: Financial freedom for all
- Provide confidence and peace of mind from real financial facts and reliable projections

- **GuidedSavingsSM** **GuidedChoiceIRASM** **GuidedSpendingSM**

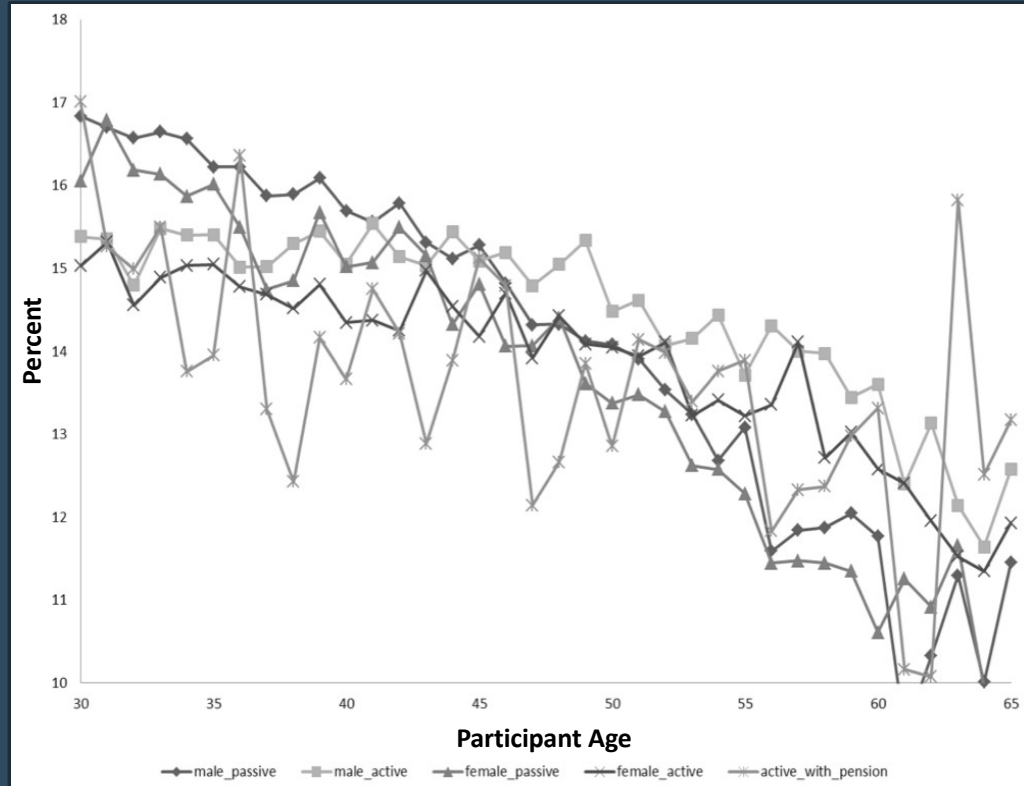
Current 401(k) Market

 5 trillion dollars

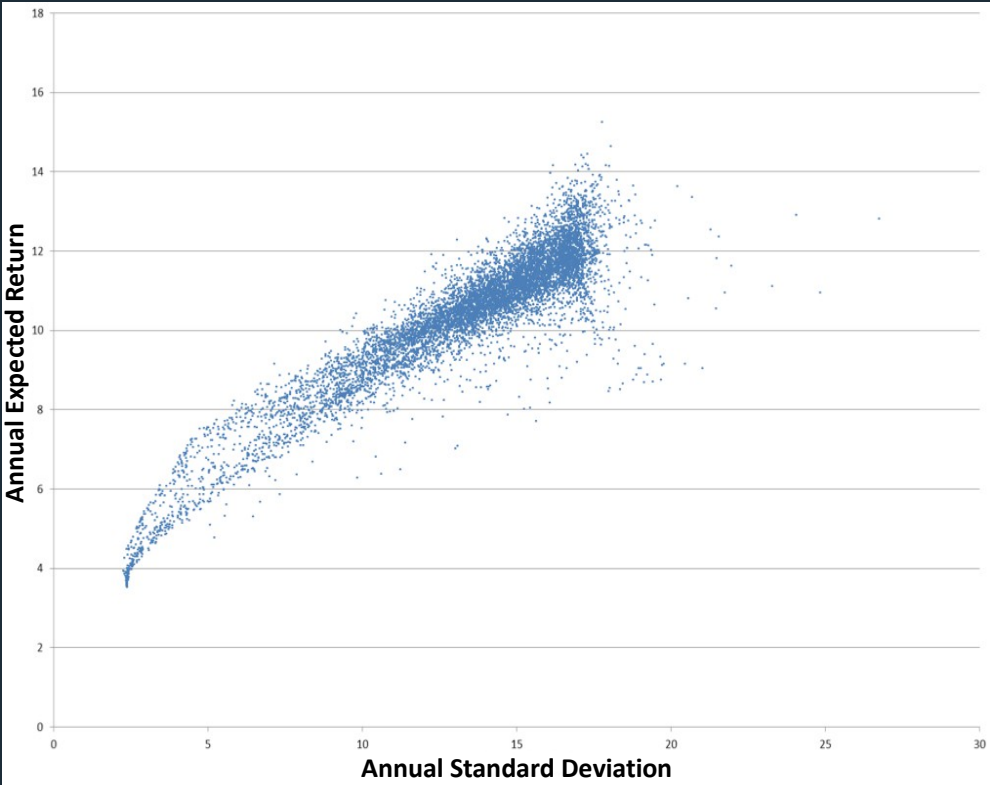
 70 million participants

- A Half of participants outsource their asset allocation to target date funds
- B Women tend to take less risk
- C Those with supplemental pension plans invest more conservatively than those without
- D Young participants are not taking enough risk
- E Naïve diversification

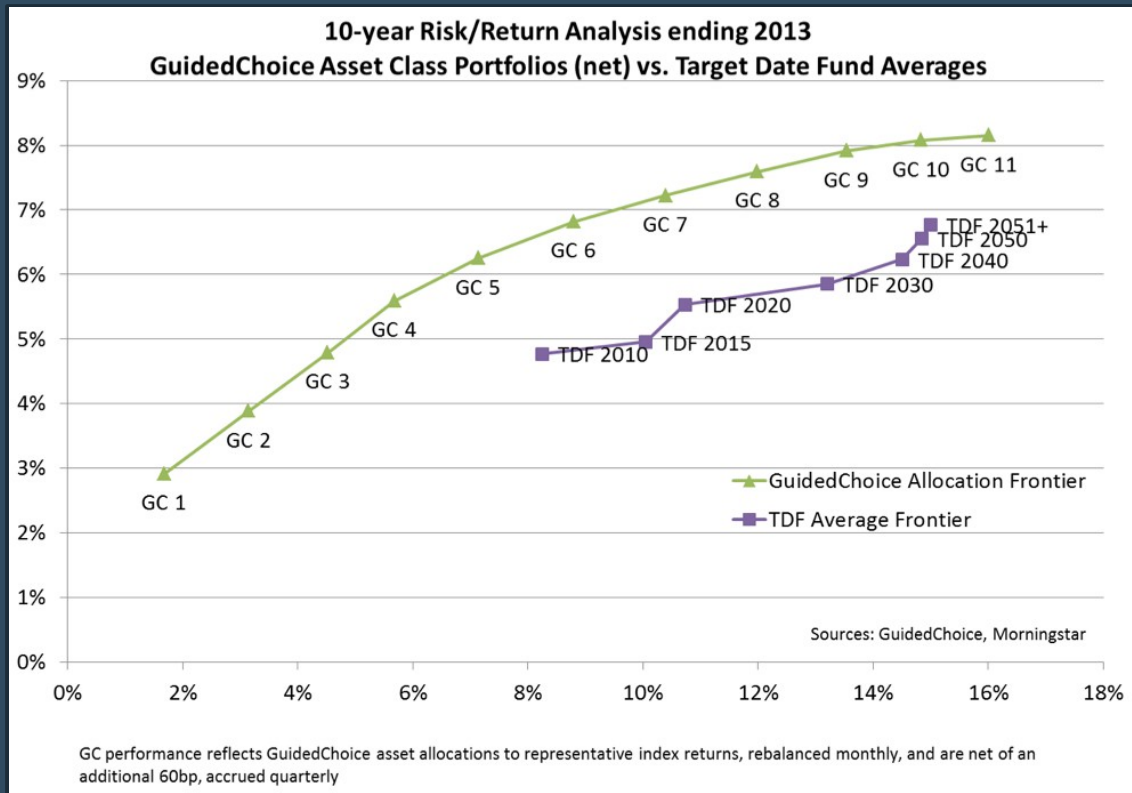
Total Risk Distribution



Mean-Variance Distribution: 1989-2013 Returns



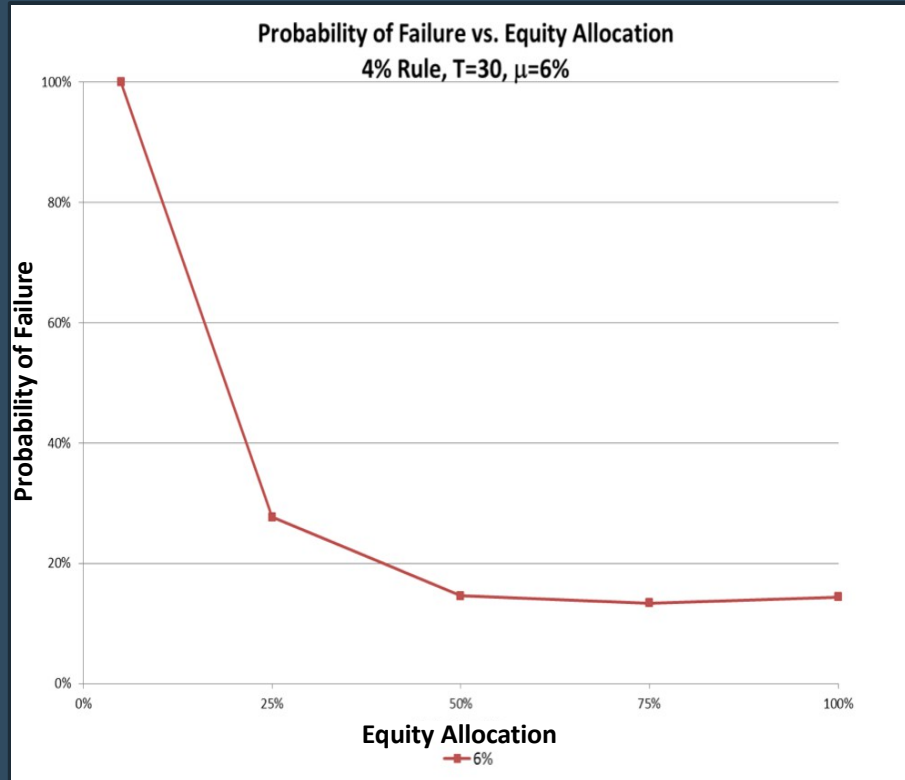
Performance



Spending Problem : Practitioner's Solution

- 4% Rule: Withdraw constant dollars equal to 4% initial wealth
- $dX_t = \mu\pi_t X_t dt - C * dt + \sigma\pi_t X_t dw_t$
- Probability($X_{30} \leq 0$) ≤ 0.06
- Historically with $\pi = 0.5$
- An acceptable and good solution

Other Market Condition



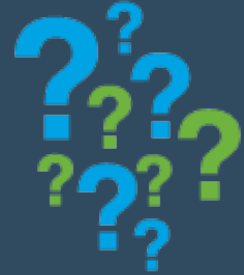
Spending Problem : Mathematician's Solution

- $dp_t = p_t(\mu dt + \sigma dw_t)$
- $E \int_0^\tau e^{-\beta t} U(c_t) dt$
- $U(c) = \frac{c^{1-\gamma}}{1-\gamma}$
- $c_s^* = \frac{1}{A(s)} X_s, A(s) \stackrel{\text{def}}{=} \int_s^T e^{-k(\gamma)(T-t)} dt$
- $k(\gamma) = \frac{\beta}{\gamma} + r \left(1 - \frac{1}{\gamma}\right) + 0.5 * \theta^2 * \frac{1}{\gamma} * \left(1 - \frac{1}{\gamma}\right)$
- $\pi_s^* = \frac{1}{\gamma} \frac{\mu - r}{\sigma^2} = \frac{1}{\gamma} \frac{\check{\mu}}{\sigma^2} = \frac{\theta}{\gamma \sigma}$ (Merton Line)

Practical Questions

What is my risk aversion parameter?

What is my utility discount rate?



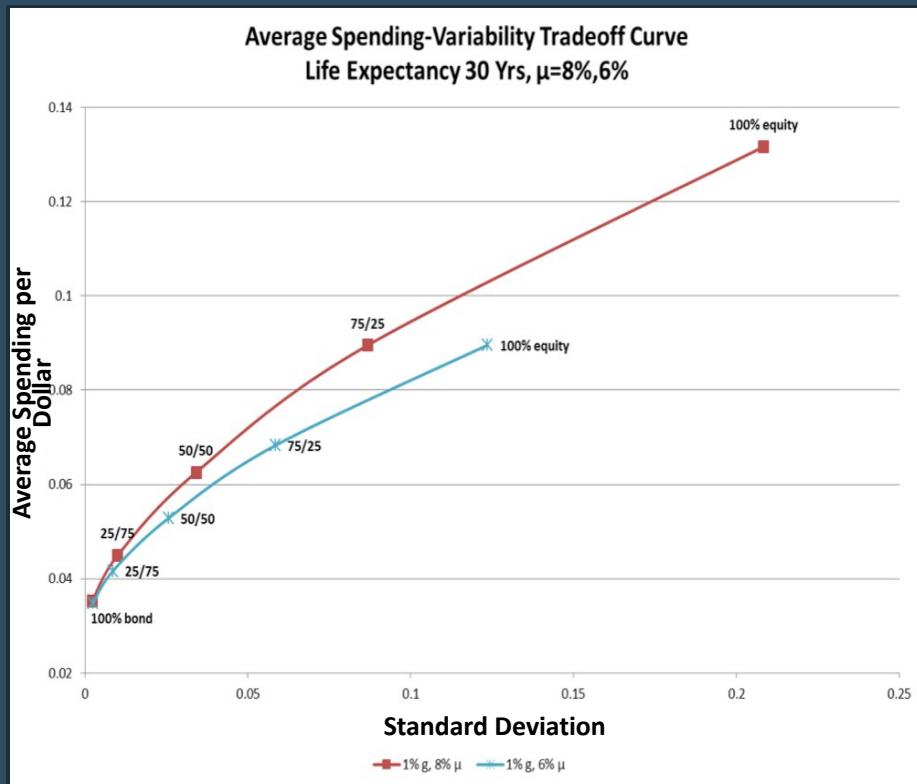
Typical question: If offered the choices listed below, which option would you select?

- Accept \$1M now
- Play a game where you have a 90% chance of winning \$2M and a 10% chance of winning nothing
- Play a game where you have a 50% chance of winning \$5M and a 50% chance of winning nothing

Experiment's Solution

- For any annuitization rate/portfolio policy (g, T, π) ,
- $AF(t) \stackrel{\text{def}}{=} \frac{1}{\int_t^T e^{-g(T-s)} ds} = \frac{g}{1-e^{-g(T-t)}}$
- $c_t = AF(t) * X_t$
- $c_t = x * AF(0) * e^{(\pi\mu-g)t-0.5*(\pi\sigma)^2t+\pi\sigma W_t}$

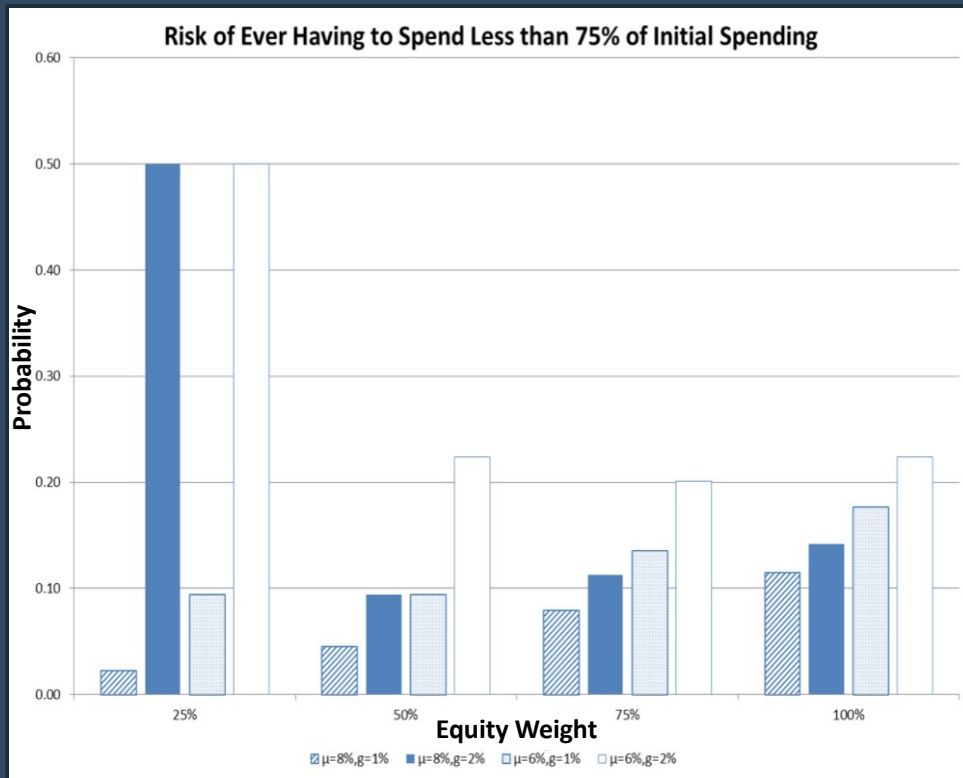
Mean-Variance Analysis



Probability of Spending Less

- $P(c_t < \kappa * x * AF(0))$
- $=P(e^{(\pi\mu-g)t-0.5*(\pi\sigma)^2t+\pi\sigma W_t} < \kappa)$
- $=1 - \Phi\left(\frac{-\ln(\kappa)+(\pi\mu-g)t-0.5*(\pi\sigma)^2t}{\pi\sigma\sqrt{t}}\right)$
- $\max_{t \geq 0} P(c_t < \kappa * x * AF(0))$

Probability of Spending Less



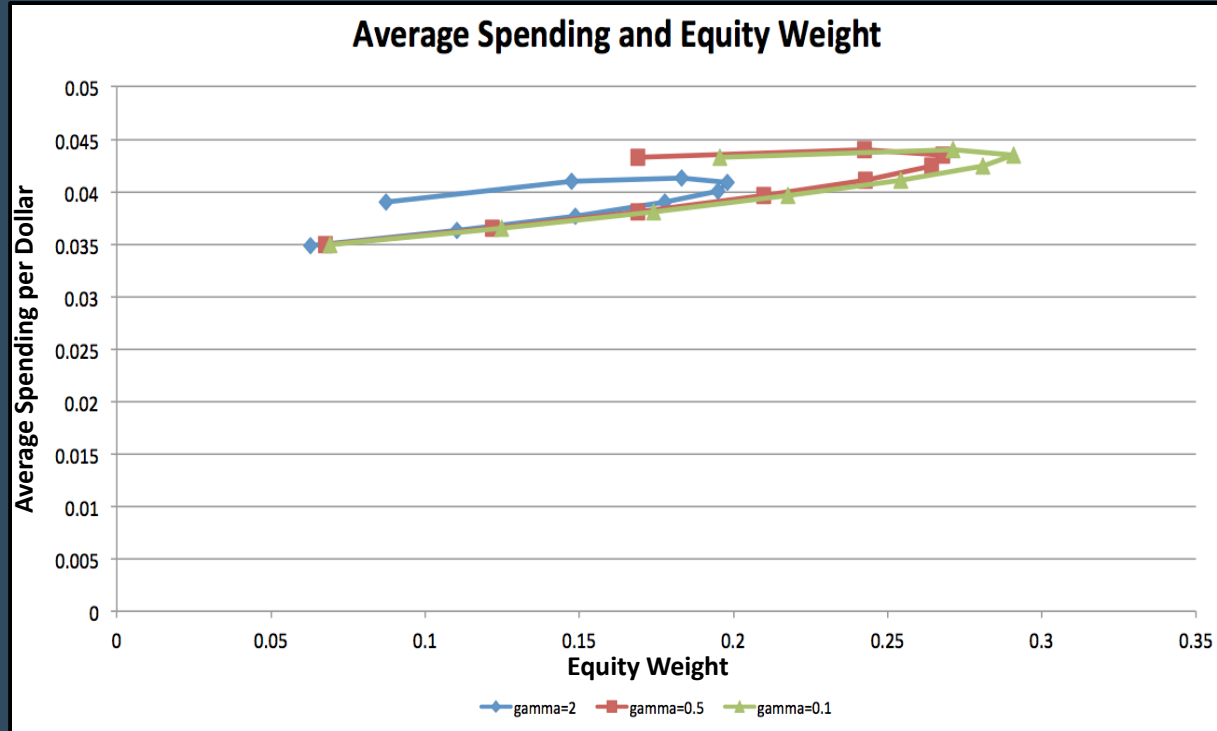
More Interesting Problem

- Budget constraints: $\underline{c} \leq c_s \leq \bar{c}, 0 \leq s \leq T$
- No bankruptcy implies:
Initial Wealth $x \geq \text{Present Value}(\underline{c})$
- Initial Wealth $x \geq \text{Present Value}(\bar{c})$
- No analytical solution for $U(c) = \frac{c^{1-\gamma}}{1-\gamma}$

Portfolio Insurance and Profit-Taking

- $U(c) = -c * (\bar{c} - \underline{c})^{-\gamma} + \frac{(c - \underline{c})^{1-\gamma}}{1-\gamma}$
- $I(y) = \underline{c} + (y + (\Delta c)^{-\gamma})^{-\frac{1}{\gamma}}, \forall y \geq 0$
- $c_s = \underline{c} + (\Delta c)(\lambda(t, x) * \Delta c^\gamma * \zeta(t, s) + 1)^{-\frac{1}{\gamma}}$
- $E \int_t^T \zeta(t, \tau) (\lambda(t, x)\zeta(t, \tau) + (\Delta c)^{-\gamma})^{-\frac{1}{\gamma}} d\tau = x - \underline{c} * (T - t)$

Selection of Risk Aversion Parameter



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THANK YOU

& Happy Birthday Steven!

