

A Professional's Guide to an Economical, Secure, and Functional Computing Environment

Florin B. Manolache

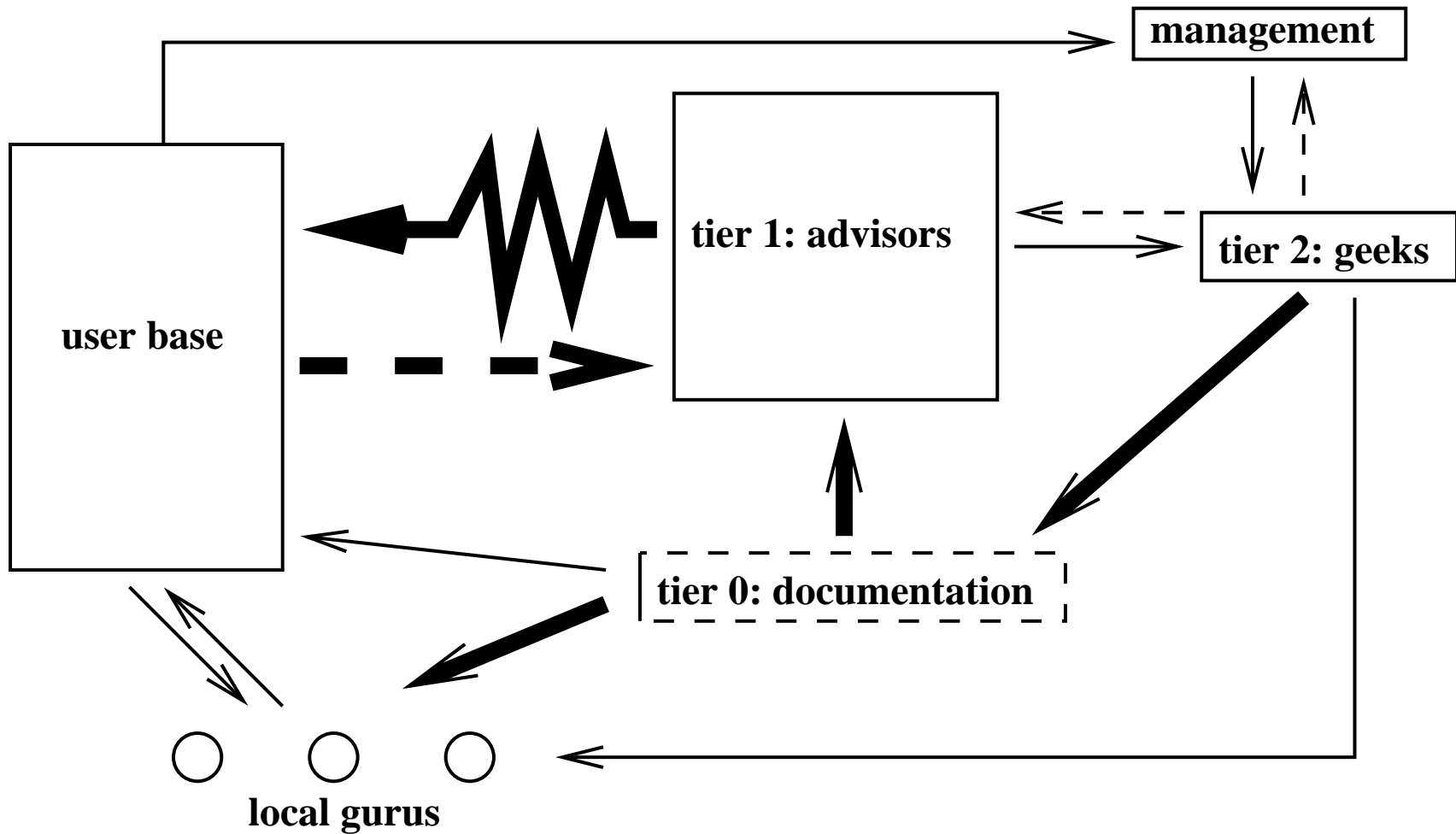
`florin@andrew.cmu.edu`

Carnegie Mellon University
Pittsburgh, Pennsylvania, USA

Overview

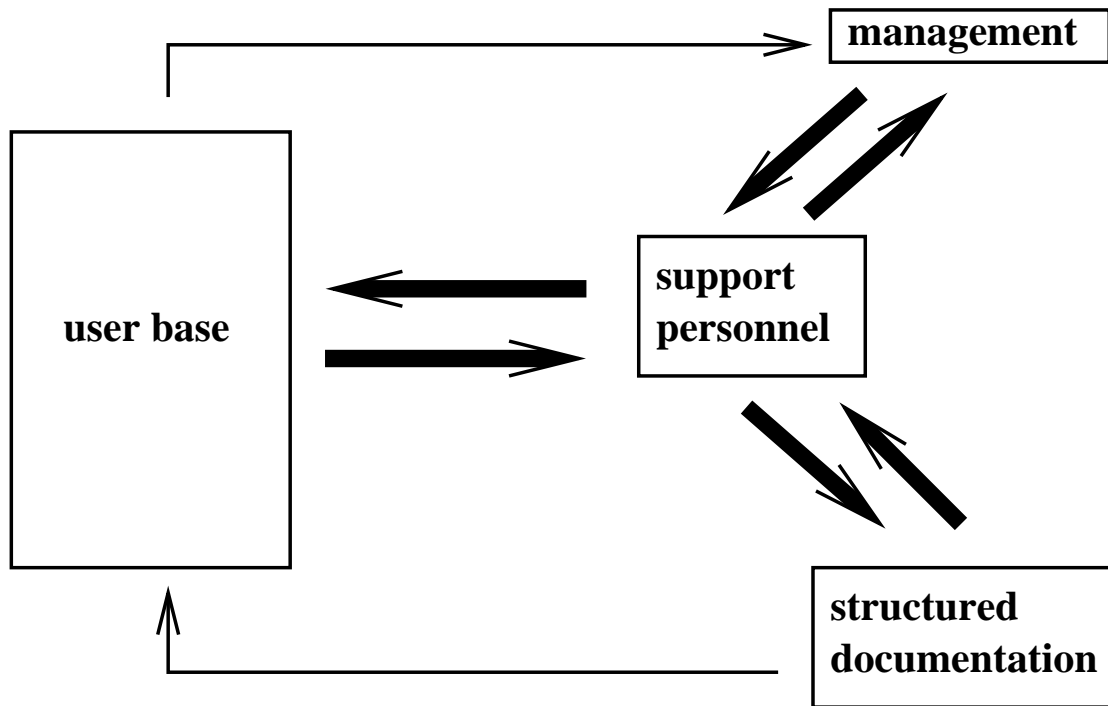
- Computing Environment
- The High Qualification Model (HiQ)
- Structure & Management
- Open Source Software (OSS)
- Transition
- Cost Analysis
- Results !!!

Computing Environment Structure



The High Qualification Model

PRINCIPLE: A computing environment is as good as the professionals supporting it directly.



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9. R&D for professionals.
10. No more consultants.

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Fifth step: plan for the future.

Cost Analysis

- The salary fund
- Software licensing costs
- Hardware costs
- User education costs
- Training of the support professionals
- Repair expenses
- Consulting expenses
- Server downtime
- Computer downtime
- Security expenses

Results

HiQ + OSS:

- Great user satisfaction
- Lower costs by one order of magnitude per computer
- No downtime
- No security problems
- No data loss